

Med Supp Commission Rates

Commission Code	Plans A - F		Plans FSM-2(3) & JSM-2(3)				CMW		State Variations			
	Years 1 thru 6	Years 7+	Years 1 thru 6	Years 7+	Years 1 thru 6	Years 7+	Years 1 thru 6	Years 7+	IN	MI	TX	WA
7	21	5	23	5					0 in years 7+			
41					22	7						
42					20	5						
43	19	4	19	4				0 in years 7+				
44	22	6	24	6				0 in years 7+		Level years 1 thru 7		
46	20	5	20	5								
48	19	5	21	5				0 in years 7+				
49	16	5	17	5								
50	22	5	22	5				0 in years 7+				
51	22	7	22	7	25	10						
55	25	10	25	10	25	10						23 level A-F, 12 level D
56	25	10	25	10								
60	22	7	22	7				0 in years 7+	35 for 3 yrs., 10 thereafter			
72	21	6	21	6								
73	21	6	21	6								
74	17	2	17	2								
75	20	5	20	5								
76									30 for 3 yrs., 5 thereafter			
78	21	5	21	5				0 in years 7+				18 level A-F, 7 level D
79									35 for 3 yrs., 10 thereafter			
81	20	5	22	5				0 in years 7+		Level years 1 thru 7		
82	18	5	20	5				0 in years 7+		Level years 1 thru 7		
83	16	5	18	5				0 in years 7+				
84	15	5	16	5				0 in years 7+				

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85	14	5	15	5	0 in years 7+			
86	23	8	23	8	0 in years 7+			
87	22	7	22	7	0 in years 7+			
88	21	6	21	6	0 in years 7+			
91	24	9	27	9	0 in years 7+			
93	22	7	22	7	0 in years 7+			
94	25	10	25	10	0 in years 7+	Level years 1 thru 7	23 level A-F, 12 level D	
95	25	10	25	10				
96	25	10	25	10	0 in years 7+			
98	20	5	20	5	0 in years 7+	Level years 1 thru 7		
99	17	5	17	5	0 in years 7+			
Notes	Premium attributable to the Medicare Part B deductible is non-commissionable on Plans CMW-4, FSM-2(3), JSM-2(3)							
	There is a 1% override paid on commission code 91 so that maximum commissions are 25% and 10% on plans A, B, C, D, and FSM-1, and 28% and 10% on plans FSM-2(3) and JSM-2(3)							